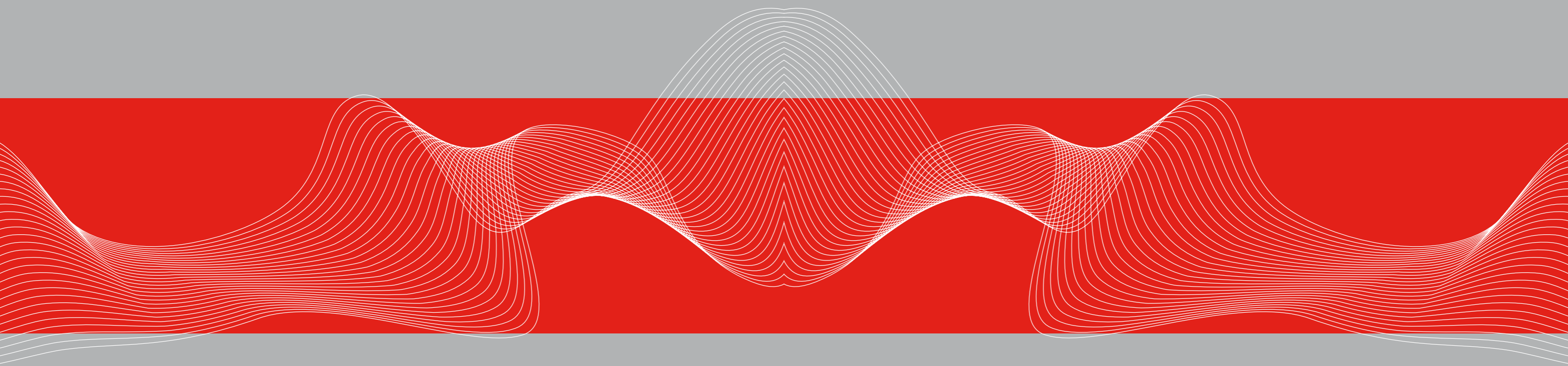


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For more information about Johnstone's products and services...

Visit the website www.johnstonetrade.com
 Call us on **0800 023 2170** to speak with your local Specification representative or email us at specifiers.acuk@ppg.com

Paint Solutions for Professionals



PPG Architectural Coatings EMEA
 Region UK and Ireland

Huddersfield Road, Birstall, Batley, West Yorkshire, WF17 9XA.
 Telephone: **01924 354000** Facsimile: **01924 354001**

Johnstone's products are manufactured under a quality system approved by the B.S.I.
 Johnstone's is a trademark of PPG UK Limited.



Excellence
 in paint
 since **1890**



Welcome to PPG

PPG Industries is a global supplier of paints, coatings, chemicals, optical products, speciality materials, glass and fibreglass. The company has more than 140 manufacturing facilities and equity affiliates and operates in more than 60 countries. PPG achieved sales of approximately \$15.8 billion in 2008.



PPG Architectural Coatings EMEA

(Europe, Middle East and Asia) – Region UK and Ireland

- Here in the UK and Ireland, we specialise in the manufacture and supply of decorative coatings and the supply of application products.
- We have a dedicated transport fleet and supply customers through a network of more than 175 decorating centres and via more than 2,500 stockists, including builders merchants and National DIY Accounts.
- Our key trade brands are Johnstone's, Leyland and Fat Hog.
- We have 1,981 employees in the UK and Ireland, with over 1,000 in our head office at Birstall.



Excellence in Paint since 1890

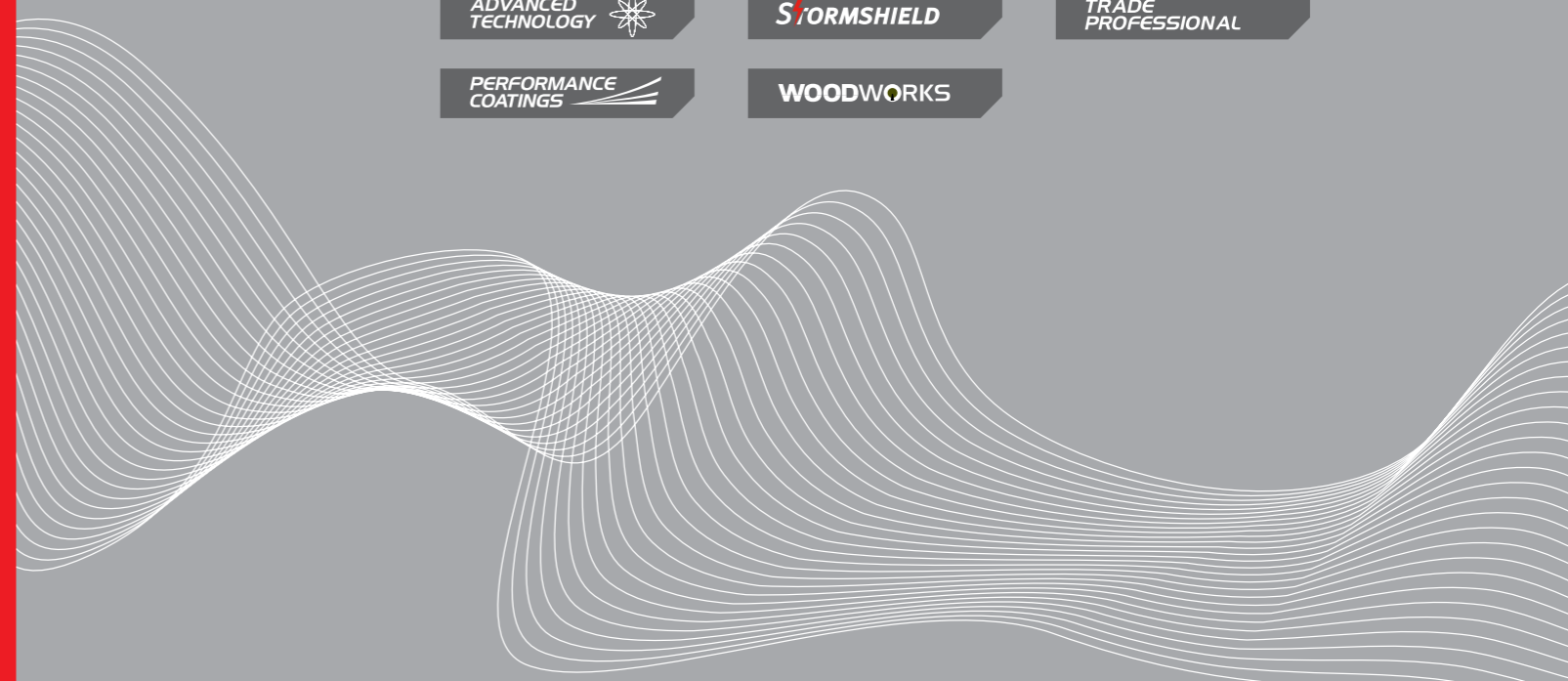
When it comes to paint, Johnstone's really does set the standard. A manufacturer of paint since 1890, Johnstone's offers a complete range of professional finishes. With over 115 years experience and expertise, our products are highly regarded by painters, decorators and specification professionals.

The Johnstone's professional range includes both interior and exterior finishes, advanced technology, performance coatings and woodcare solutions. As part of this comprehensive range we have products formulated to suit all kinds of substrates.



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Paint for the professional

**TRADE
PROFESSIONAL**

ADVANCED TECHNOLOGY 

The Trade Professional range offers everything you would expect from a superior paint range and gets the project done! Whilst our Advanced Technology range, the next generation in paint, helps get the job done quicker and to an even higher degree of excellence.



Acrylic – The Johnstone’s Acrylic range is of a high quality and performance but with additional benefits. This water based acrylic paint has been formulated to provide a strong durable paint film that looks fresher for longer. The Acrylic range is ideal for when you need a fast turnaround to the highest possible standards. Products available within the Acrylic range include Durable Matt, Satin, Eggshell and Gloss.

Aqua – The Johnstone’s Aqua water based gloss and undercoat are technologically advanced and use revolutionary trim systems that integrate the advantages of water based and solvent based paints. The low odour and low taint qualities provided by the Aqua system allow this product to be used in almost every situation. Aqua products are water based and conform to EU legislation on VOC emissions.

Ultra – The Johnstone’s Ultra range includes both solvent and water based products and is designed to provide the highest standard of finish in the fastest possible time. The range allows you to save time on the project without compromising on the quality and by saving time, you can save money. Ultra products include High Opacity Matt, Silk, Gloss and Undercoat.

Flat Matt – Johnstone’s Flat Matt is a high quality dead matt emulsion suitable for all interior walls and ceilings, providing a completely flat finish with excellent opacity, coverage and application. An ideal finish for the Johnstone’s Inspired colour collection.

Trade Professional - We’ve covered all bases with our Trade Professional range, giving you a specific paint for every type of project. There are fourteen different products across the range including emulsions, solvent based trim products, primers and finishers.

All of them formulated by Johnstone’s, a trademark of quality, to give you the best possible finish.



To compliment our products, Johnstone’s offer a choice of over 15,000 colours, via its market leading tinting system, please refer to page 11.

For more information about any of our products, please consult www.johnstonestrade.com or call our technical advisory department on 01924 354100.

The best form of defence



Johnstone's range of Stormshield exterior finishes have been developed to facilitate the arduous task of protecting the exterior of buildings.

Stormshield products are formulated to be easy to apply and provide long lasting protective solutions to all exterior surface coating requirements.



All kinds of pollution contribute to the deterioration of the outside of buildings, causing irreversible damage to the surface. Johnstone's Stormshield Masonry Finishes protect against:

- **Anti Ageing for exteriors** – Using ground breaking technologies, Johnstone's Self Cleaning Masonry can help exterior coatings stay cleaner and attractive for longer and it comes with Johnstone's 15 years life expectancy.
- **UV Light** – excellent colour retention preventing the paint film from cracking and flaking.
- **Dirt Accumulation** – resists mould and algae.
- **Weather** – shower proof within 20 minutes of application and suitable for application down to -5°C (Pliolite® based products).
- **Anti Carbonation** – Concrete buildings are particularly at risk from car exhaust fumes. Johnstone's Stormshield smooth, textured and Self Cleaning Masonry have excellent anti carbonation properties.

Exterior Woodwork

For the protection of exterior woodwork, the Johnstone's Stormshield Flexible Gloss system, which comprises of a Primer Undercoat and Flexible Gloss, is ideal for exterior timber cladding, doors and windows. Johnstone's Flexible Gloss is microporous which aide's resistance to blistering, cracking and flaking and, when used as part of a system, provides a flexible, breathable solution.

BBA Approvals

The majority of our Masonry and Exterior Gloss finishes within the Johnstone's Stormshield range have BBA (British Board of Agreement) accreditation. These products have undergone rigorous independent testing and have been awarded life expectancies of more than 5, 10 or 15 years.



Pliolite® is a registered trademark of Eliokem.

To compliment our products, Johnstone's offer a choice of over 15,000 colours, via its market leading tinting system, please refer to page 11.

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Paint solutions with specialist results

PERFORMANCE COATINGS

Johnstone's Performance Coatings are an extensive range of high performance products and finishes that provide the ideal solution for many specialist requirements such as flooring, hygiene, and steel & cladding.



Hygiene Coatings

Johnstone's Hygiene Coatings are specially formulated to assist in the combat of bacteria by offering long term protection against the growth of mould, bacteria and other harmful micro-organisms. Johnstone's Anti bacterial Coatings use proven silver ion technology to inhibit bacteria and provide a tough, washable surface.

Anti Graffiti

Johnstone's Anti Graffiti Coatings provide a permanent, easily cleaned Anti Graffiti finish for all types of internal and external surfaces. They provide a seamless surface enabling easy removal of graffiti, grease and other contaminants. This range achieves Class "O" fire rating when applied as a system.

Flame Retardants

Johnstone's Flame Retardant Coatings are fully tested to comply with building regulation standards. When used in conjunction with other fire prevention equipment, Johnstone's comprehensive range of Flame Retardant Coatings can assist to provide that all-important additional time for occupants to evacuate the building.

Floor Coatings

Johnstone's Floor Coatings range offers high performance floor paints suitable for use in domestic and industrial applications. From back to "business as usual" within a day to chemical resistance, these products offer excellent performance, coverage and durability.

Steel & Cladding

To prolong the life of buildings, machinery and other structures, Johnstone's high performance Steel & Cladding range offer a simple, cost effective system to maintain steel and cladding substrates, helping to reduce maintenance cycles.

Specialist Coatings & Primers

Johnstone's Specialist Coatings and Specialist Primers offer you a range of products that provide solutions to a wide variety of specialist application needs. High performance, top quality products ensure the correct level of protection and finish is achieved.



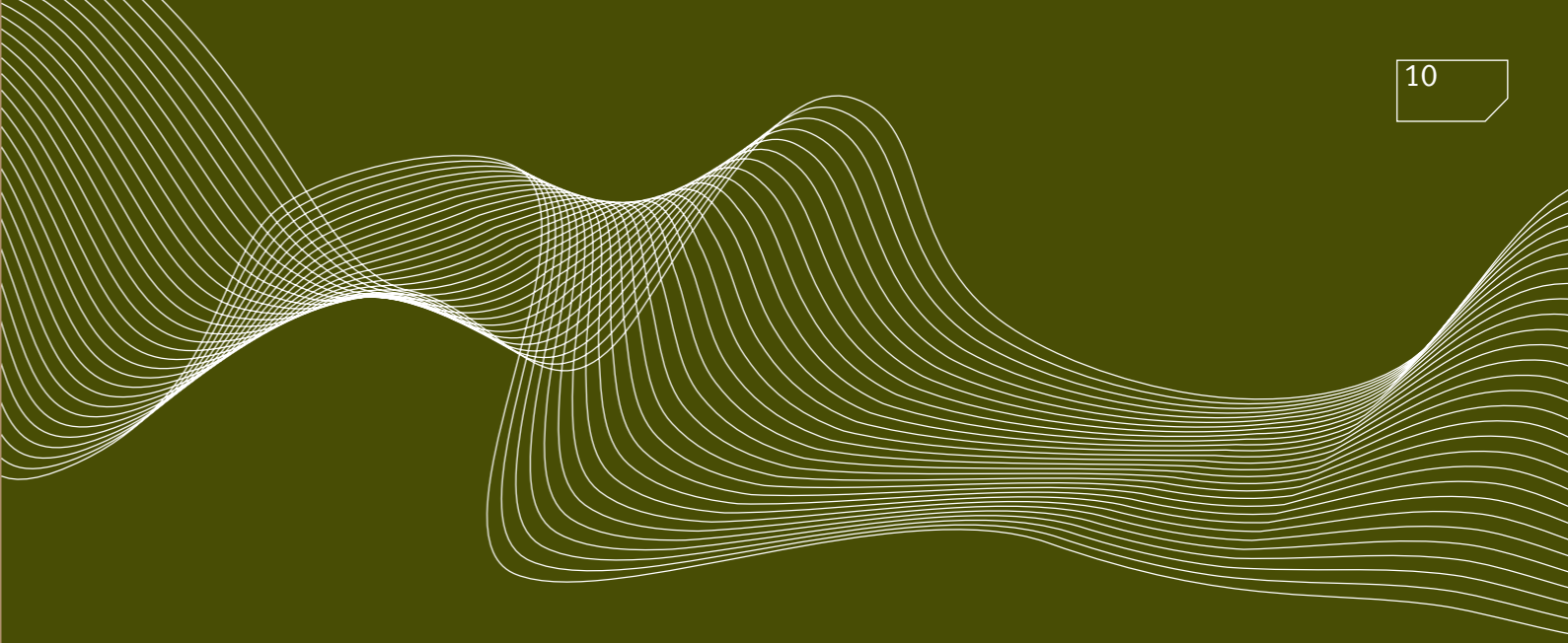
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Making wood work beautifully

WOODWORKS

The woodworks range combines new technology with traditional, offering you both quick drying water based and solvent based solutions, designed to provide a protective yet attractive finish enhancing the natural beauty of wood.



Johnstone's Woodworks brings you a complete range of woodcare products, with professional formulations, providing excellent application and performance characteristics.

Woodstains

A collection of woodstains that have been specially formulated to provide a protective, microporous finish which highlights the natural grain of any wood. Woodstains are suitable for interior and exterior use and are available in matt and satin finishes. Johnstone's Satin Woodstain is BBA certified and gives 5 years protection and resists cracking, blistering and peeling.

Varnishes

Johnstone's Woodworks varnishes provide a hardwearing, durable finish that enhances the natural beauty of wood. Products in the range include Quick Dry Floor Varnish, Yacht Varnish and Polyurethane Varnish.

Exterior Wood Finishes

Johnstone's exterior wood finishes are formulated to be water repellent and resistant to fading. These finishes include Shed & Fence Treatments, Opaque Wood Finish along with Quick Dry Opaque which is ideal for doors & windows and offers 4 to 5 years weather protection. Johnstone's Decking Stain provides protection to new and previously stained decking and cladding and provides 3 years protection.

Preservers

Johnstone's Woodworks Interior/Exterior All-Purpose Primer has been designed to prevent rot and give maximum protection to wood. The product can then be painted, stained or varnished.



Confident about colour

With the ever changing trends in colour and the increasing sophistication of customer requirements, the state of the art Johnstone's tinting and colour matching systems offer customers unlimited choice from the colour spectrum.



A World of Colour

Johnstone's extensive colour choice includes the **Natural Colour System (NCS)**, **British Standard range (BS4800)**, and **RAL**. Our colour support materials include the **Johnstone's fan deck** (over 1750 colours), **Johnstone's Trade colour card** and the new **Inspired collection** - an elegant palette of the most enduring shades and tones that have been specifically chosen to help transform any project into an instant classic.

Colour Matching Service

We can suggest colour schemes for all your project related activities, from schools, to hospitals, hotels, social housing & sports facilities. Choosing a combination of colours to create the right environment can be difficult, so Johnstone's colour consultants are here to help.

Sample Your Colours

In addition to this, we are able to make colour recommendations suitable for the visually impaired. Our colour consultants are fully conversant in The Building Regulations Approved Document Part M which provides guidance for public service providers who must consider access and usage of a building by people with disabilities as highlighted in the Disability Discrimination Act. (DDA)

Johnstone's Colour Consultancy

Please speak to your local Johnstone's representative to obtain the above colour materials. Alternatively you can order via our website www.johnstonestrade.com, or contact the Technical Advisory department on 01924 354100 and request to speak to a colour consultant.



Technical service solutions

Johnstone's offers enhanced technical support to specification professionals. Our Technical Advisory Department is fundamental to our pledge of continuous professional development and offers total service solutions.



Our technical support model, shown here, outlines the service solutions we can offer. For project satisfaction, we offer accurate advice, with experience of working in the decorating or construction field and can recommend a tailored package of support to suit your requirements.

Preliminary site inspection

Assessment of building, environment, location or site drawings. Periodic site inspections and samples testing upon request.

Product advice

Experienced advice on preparation and application techniques including product guarantees & BBA accreditation.

Technical specification

Tailor written specification documentation, including NBS format.

Colour Consultancy

Bespoke innovative colour schemes and colour recommendations for the visually impaired.

RIBA approved CPD seminars

Johnstone's shares its knowledge with specifying professionals offering five fully accredited continuous professional development (CPD) modules designed to take you through the practicalities of our products whilst outlining innovative and legislative developments in modern society.

Alliance approach

At Johnstone's we are keen to create new alliances in the specification marketplace and have the expertise to recommend a package of support, which can offer mutual benefits for both parties, further promoting continuous professional development. To demonstrate our commitment and to help you fulfil your project requirements, we can put together a proposal based on your information. This can be drawn up outlining the fundamentals of your project and underpins Johnstone's responsibility as a manufacturer and supplier of specification products and services.



Specialist support tools

To help make your life easier when choosing and specifying decorative finishes, Johnstone's ensure that a comprehensive range of support tools are available to provide you with all the help you need.



Literature

Johnstone's has a series of market sector brochures providing guidance on how to create the right environment, product suitability and colour schemes. To request your market sector pack contact us at specifiers.acuk@ppg.com

-  Education
-  Social housing
-  Healthcare
-  Leisure & retail

Johnstone's Online

Johnstone's website contains tailored information relating to all our specification support services, recent project success and industry news.

Johnstone's literature can be downloaded from our website and you can create your own project specification's using the Johnstone's paint specifier interactive tool. Simply register online and have unlimited access, following a series of quick questions to produce a detailed specification.

You can also request copies of our product brochures by visiting the website www.johnstonestrade.com or email us at specifiers.acuk@ppg.com

RIBA approved CPD Seminars

PPG and Johnstone's are committed to sharing knowledge with architects and specifying professionals. We offer five fully accredited continuous professional development (CPD) modules to take you through the practicalities of decorating whilst keeping you informed of the latest innovations and legislation.

- Metal substrates, identifying and specifying paint treatments
- Decorative fire protection for internal linings
- Anti bacterial coatings for internal surfaces
- The decoration of floor surfaces
- Extended maintenance cycles

To take advantage of our CPD material email us at specifiers.acuk@ppg.com or contact our technical advisory department.

NBS Plus

For subscribers to the National Building Specification (NBS) software, PPG subscribe to NBS Plus. Technical information on Johnstone's paints is available within the NBS Plus library, linked to clauses M60 (Painting/Clear Finishing) and C52 (Fungus/Beetle Eradication).

Keep in touch with the latest developments at Johnstone's

At Johnstone's, we believe in keeping our customers up to date with all our latest products, service developments, and industry news. We now offer regular updates via our dedicated magazine exclusively for specification professionals. To register for regular updates please email us at specifiers.acuk@ppg.com



Supply chain capabilities

PPG ensure products are readily available to serve both our Trade and Retail customers. We leverage supplier competencies and develop relationships that focus on mutual, continuous improvement. We strive to meet the product and service requirements of our customers.



State-of-the-Art Manufacturing & Warehousing

State-of-the-art manufacturing plants in Birstall and Morley in West Yorkshire occupy 35,000 square metres of floor space and produce a combined total of around 140 million litres of paint each year.

Approximately 4,800 different recipes for paint and woodcare products are maintained and produced and filled into over 2,000 different printed containers which vary by brand, shape, size and product.

Our 32,000 square metre central warehouse stores all finished and bought-in goods, stock controlling approximately 72,000 items. Streamline logistics enable us to track 7,000 pallets in and out of stock each week to supply stockists, DIY outlets, and professional decorators through our own Decorating Centre network.

PPG are proactively looking at ways to reduce its carbon footprint and now use state-of-the-art route planning tools in order to minimise the miles driven to deliver our products. Since July 2008, we have increased our efficiency in logistics planning, leading to reduced deliveries to our network of decorating centres and significantly reducing CO2 emissions.

Dedicated Distribution

Once orders have been picked from our warehouse, our dedicated transport fleet of 65 vehicles deliver to approximately 3,000 different locations. In addition, a number of regional distribution centres deliver locally to stockists and merchants ensuring that our products are readily available to thousands of customers nationwide.

Nationwide Network

Johnstone's paints are available nationwide through a variety of trade outlets.

Johnstone's Leyland Decorating Centres
From Inverness to Truro, from Londonderry to Ipswich, our network of more than 175 Johnstone's Leyland Decorating Centres stocks an extensive range of paint, woodcare, wallcoverings and sundries, ensuring our products are available wherever you are.

Each of our Decorating Centres is equipped with the new Johnstone's tinting system. The unique system is the most advanced tinting system in the UK, producing over 15,000 inspiring colours.

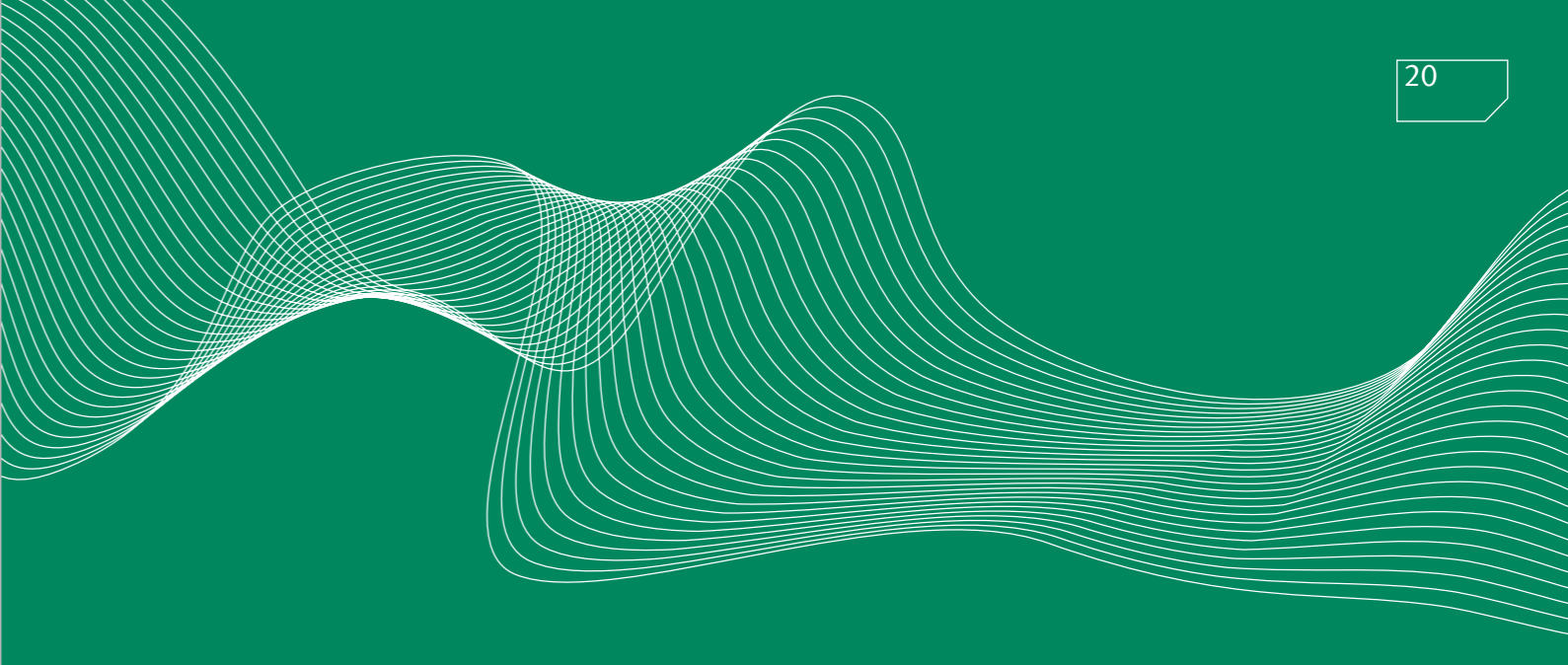
All our Decorating Centres offer a free next day delivery service with no minimum order quantity, and along with our friendly knowledgeable staff, Johnstone's Leyland Decorating Centres are the first choice for the professional decorator.

Stockists & Merchants

In addition to our own Decorating Centre network, Johnstone's paints are available through many more trade merchants and independent stockists throughout the UK.

Towards a more sustainable future

PPG recognises its responsibility to reserve and protect the global environment in which the company operates. We use soundly robust environmental, health, safety and product stewardship practises and focus on proactive solutions to reduce energy consumption and minimise environmental impact.



Caring for the Environment

To allow us to support our customers and other stakeholders, we are committed to the paint industry coatings care programme and are proud to maintain our certification to the International Environmental Management Standards ISO 9001 & ISO 14001. We also communicate with the public, participate in governmental processes and support local communities.

We...

- Develop new products, packaging and processes that will reduce possible adverse effects on the environment through more responsible raw materials and efficient manufacturing plant.
- Utilise more environmentally responsible raw materials where available and appropriate.
- Develop energy efficient manufacturing plant and processes.
- Minimise the effects of our transport and distribution operations.
- Utilise recycling methods to minimise the impact of pollution and non-replenishable resources.

Supporting local Communities

Our commitment goes further than building relationships with our customers and partners. We believe that it is important to develop a relationship with our employee's families and friends and those in the local community in which we operate. We do this every day by taking part in the life of the local community. In particular, involvement with local schools and practical support for charities and community programmes.

Our Values

PPG is dedicated to its customers, has respect for the dignity, rights and contributions of employees and recognises its responsibility for the concerns and needs of the society. PPG also value its supply chain relationships and responsibility to stakeholders.

To find out more about Johnstone's environmental & community lead initiatives, Johnstone's sustainability report "Adding Colour to Community Life" is available to download from our website www.johnstonestrade.com. Or to request a copy, email us at specifiers.acuk@ppg.com



Dedicated to People

Our success as a business depends on the people who work with us. It is important that all our employees are continually developing their skills and are well motivated in their work environment. We believe in training and support for everyone involved in the success of our business.

Equal Opportunities

PPG is an equal opportunities employer. A robust equal opportunities policy is in place to ensure that all job applicants and employees receive equitable treatment and no individual is disadvantaged by conditions or requirements which cannot be shown to be justifiable. Selection criteria and procedures are under constant review to ensure that individuals are selected, promoted and treated on their relevant merits and abilities.

All employees will be given equal opportunity and encouraged to progress within the organisation.



Our Vision:

The Company's intention is to be our customer's first choice by offering products and services **delivered by first-class people.**

Acquisition of Sigmakalon

PPG Industries completed the acquisition of SigmaKalon Group, a worldwide coatings producer based in Uithoorn, Netherlands, in January 2008.

PPG are members of the following associations well known within the industry:

