

#CaseStudy

Martello Park





Nostalgic Country Stone Proves the Perfect Solution for Persimmon Homes

Martello Park in Pembroke, South Wales, is one of the latest developments crafted by Persimmon Homes. The housebuilder faced challenges with this project in sourcing a housebuilding product worked with Hammond Architectural that would blend with the traditional surroundings and vintage charm of Pembroke. That was until Tobermore introduced Persimmon Homes to Country Stone Walling - an attractive yet costeffective alternative to natural stone

Paul Barnikel, Persimmon Homes Site Manager at Martello Park, explained that the village of Pembroke is steeped

in history - evident with the presence of beautiful ancient castle walls and old stone buildings surrounding the area.

For this reason, Persimmon Homes Services to achieve a traditional design concept. The housebuilder was seeking a split-face building product that could produce homes with an authentic, stone appearance, rather than the more modern finish of facing brick.

Tobermore's Welsh sales team were certain that the rustic finish of Country Stone Walling was the answer to

Persimmon Homes' hopes.

Country Stone Walling features a naturally weathered stone appearance, and the cost and ease of installation make it ideal for creating homes with style and character. The products 'country-chic' look is something that is increasingly sought after by new home buyers – and there is no doubt that visual appeal is crucial when selling properties.

Following a presentation from Tobermore on the technical capabilities and aesthetic gualities of Country Stone Walling, it was the obvious choice for Martello Park.

Paul Barnikel explained: "We were really impressed with the range and the colours available. We felt it was the perfect solution in blending the homes with the local area.

Availability of stock was also a big issue as we had to ensure continuity on site to meet our requirements and this is something that Tobermore guaranteed."

Country Stone Walling in the mellow, blended tones of Bracken was specified, and Tobermore continued to provide

support throughout the development of the project.

Paul Barnikel praised the service and expertise provided by the Tobermore team "From the initial sales visit through to scheduling and delivery, the service was first class."

Tobermore's split-face walling solution met the requirements of the development wonderfully and Paul would recommend the product for any commercial or domestic application. "The desired effect has been achieved, and everyone, including the householders, is pleased with the finished properties."

Named after the ancient Martello Tower in Pembroke Dock. Martello Park consists of 141 two, three and four bedroom homes and offers a relaxed family-orientated environment.



Martello Park | Pembroke

Developer Persimmon Homes

Architect Hammond Architectural Services

Landscape **Architect** Tirlun Design Associates

Groundworker Jones Bros

Products Used: Country Stone | Bracken

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Paul Barnikel | Site Manager, Persimmon Homes







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