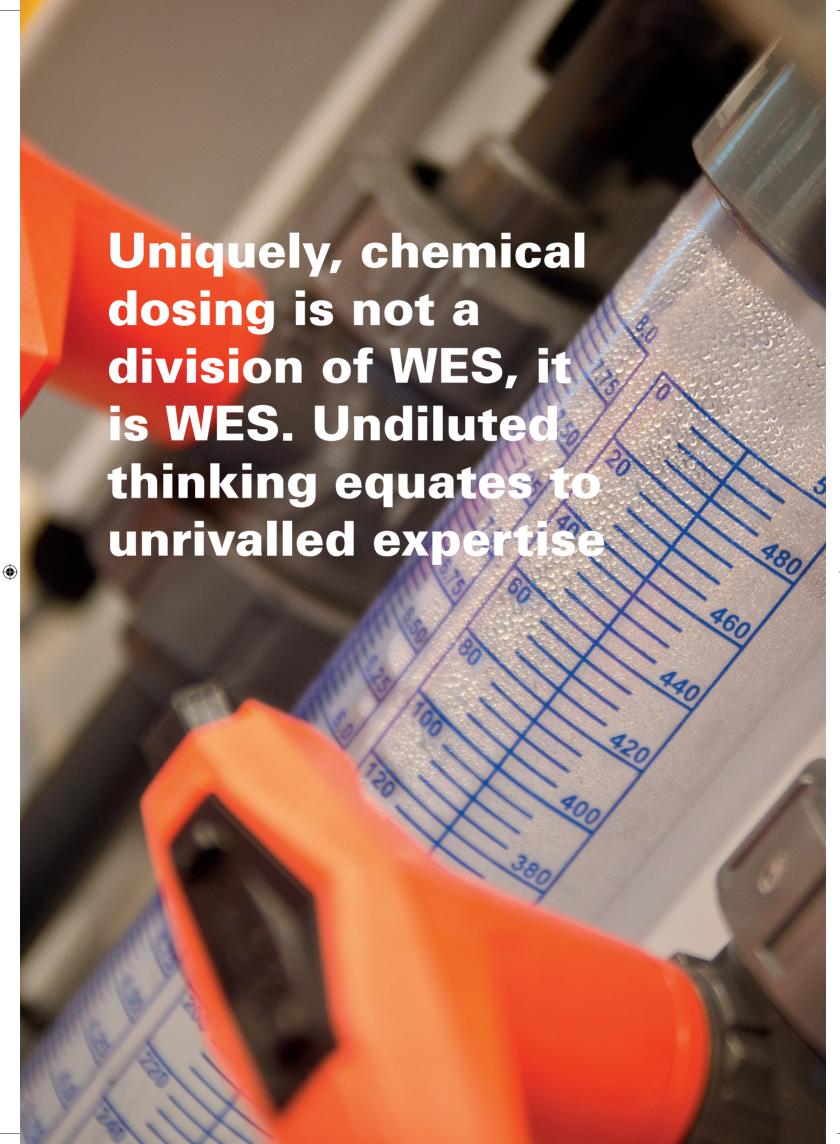




Your chemical. Our know-how.









## Delivering design expertise and engineering know-how

WES is a long established and respected, independent company specialising in the design, engineering and supply of chemical dosing systems and ancillary products and services.

WES Ltd can trace its roots back to 1986 when, as Wheco Engineering Ltd, the business was providing mechanical engineering site services to the UK Water Industry. The business began specialising in chemical dosing systems in 1995 and from the foundation of water industry experience, began branching out into other industries. Today, with a staff of mechanical, electrical and chemical engineers, workshop engineers, site team and support staff, WES provides chemical dosing and fluid based engineering systems, services and support to a multi-industry client base from its facility in Basingstoke, Hampshire.

The business is customer focussed and innovation driven with a strong focus on workshop assembled and tested modular systems which are designed as such to minimise site installation requirements. This follows the plug and play principle on which its customers and core markets place increasing value. All design, engineering and

production activities are in-house enabling greater control of quality management and greater scope for innovation. WES continues to invest in R&D towards expanding and value-engineering the product range.

Health and Safety is foremost in all WES' internal and site based activities. Upskilling, training and employee development are fundamental to the culture of WES as a business. As an ISO9001 registered company WES operates strictly by the procedures detailed within the company's Quality Management System. Health & Safety is paramount to WES and this is reflected in its investment towards ensuring a zero harm philosophy.

The business has 4 distinct divisions each providing a specialised service and operating under a single roof allowing WES to be highly responsive and reactive to its customers' requirements.



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WES has four specialist divisions covering chemical dosing bespoke systems & projects, standard products and spares, installation & servicing and chemical equipment hire.



WES Systems & Projects division designs and manufactures bespoke chemical dosing and fluid-based systems as part of a turnkey solution to meet your individual process or industry specification.



Building on the reputation of WES as a chemical dosing systems specialist, its Dosing Products division supplies an extensive portfolio of products.



The Systems and Projects division is the knowledge-centre, responsible for the design, engineering and project management of bespoke chemical dosing and fluid systems from initial concept through to factory-assembly, site installation and integration with our clients' process systems. All systems are manufactured in-house in close cooperation with the leading manufacturers of dosing pumps, instrumentation, storage tanks and other ancillary components.

WES is a major advocate of the concept of works built and tested skid or packaged systems. From this methodology, it has developed an unrivalled works facility for the manufacture of chemical dosing and fluid systems utilising a wide range of chemical compatible materials.



The range covers WES standard dosing systems including the innovative DosingCube™ and DS range of packaged units together with a range of pumps, tanks, parts and accessories sourced from leading suppliers worldwide and designed to meet or exceed the rigorous demands encountered across the range of core industry sectors.

Available through normal enquiry channels or via an extensive web based catalogue, the products division is structured to meet our clients' needs by offering standardised products to reduce cost and increase availability. With many items available from stock, technical support staff on-hand and with credit card payment facilities, the products division can be considered a one-stop-shop for chemical dosing equipment.

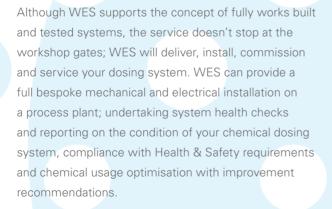




**WES Service & Installation division** provides site installation plus planned maintenance, small works, equipment service and quick response support







All site personnel carry the necessary accreditations and have comprehensive health and safety training, specifically tailored to key activities and industry sectors.



WES Hire division operates a dedicated fleet of chemical dosing equipment from complete systems to single pumps to meet a wide range of temporary and emergency requirements.



WES continues to invest in the hire fleet to meet the increasing demand from existing and new customers. Being highly reactive and requiring quick deployment, the hire division is equipped with an extensive range of robust packaged equipment available pre-configured, tested and geared towards providing equipment to be put into service quickly, economically and with minimal complication to the customer.

WES' hire business is fast establishing itself as a key service to its customers, in particular, to meet emergency chemical dosing requirements, to satisfy TOTEX expenditure incentives and also to provide continued process operation during main plant maintenance and asset replacement or chemical trials.



## Solutions driven, customer focussed

WES is a multi-industry supplier with a comprehensive understanding of industry best practice and compliance specifications within its core markets, which enable it to meet the most stringent standards and customer requirements.

WES is proud of the range of industries and sectors into which it supplies chemical dosing related products and services.

Each industry sector has differing requirements in terms of standards, specifications and technology. However, rather than becoming overwhelmed by this level of diversity, WES uses this as an opportunity to innovate and share across its customer base. Whether that may be applying swimming pool technology to a unique nuclear submarine requirement or developing a system to kill marine infestations for one customer then using the same system to maintain fish life for another customer, WES strives to exceed expectations.

With an open door policy for its clients actively inviting them to get involved through all aspects of the project, product or service delivery ensuring customer satisfaction at all stages, WES enjoys an enviable level of repeat business with existing long standing customers.

"By constantly understanding and exceeding our customers' needs, by continually improving and by striving to innovate and challenge, we aim to provide our customers with the best possible experience"

WES works with clients in the following industries:

- Water Utilities
- Environmental
- Nuclear
- Oil & Gas
- Defence
- MarineLeisure
- Industrial Process
- Energy & Power









WES is at its best when presented with a process-engineering challenge and given license to innovate a solution from a blank canvas.







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