

**CED Natural Stone** www.cedstone.co.uk

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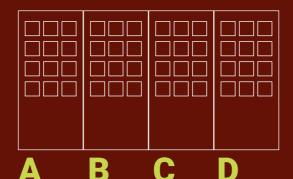
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Team

Commercial

02/03

**CED Commercial** 

Specialising in the supply of landscaping stones to Commercial schemes and Urban Realm projects, the Commercial Team are experienced in creating public spaces that not only look great, but are functional and sustainable..

Whether it is town centre regenerations, landscaping round hotels, paving for train stations, University Campus improvements or bespoke water features; the Commercial Team have the experience and knowledge to offer ideas and advice that will benefit your project from the start.

They have been supplying to Commercial projects nationwide for many years, resulting in an extensive portfolio of prestigious and bespoke projects successfully completed on time and within budget.

Unlike some man-made materials, natural stone offers a lifetime of use – often making it the best and most suitable material for large building developments, public spaces and commercial projects. Our dedicated Commercial Team are uniquely defined by their ability to draw on their technical knowledge and understanding to provide expert advice, quality natural stone solutions and project management services to bespoke commercial projects, public realm schemes and town centre rejuvenations. Often involved from the initial design stage, our specialists are there to offer effective technical solutions, ensuring that your project is sustainable, cost-effective and long-lasting by utilising the right finish, size and material type.

For further information, contact us on estimators@ cedstone.co.uk to discuss your project in more detail. Silver Grey Granite -



#### **Natural Stone Solutions**

Our Commercial Team can specify the correct finish, size and material type for your project. Using the right products is crucial to ensure that your landscaped areas can withstand pressures from external forces whilst continuing to look good for many years to come. We will extensively consider various project factors; including traffic levels, pedestrian access, use of delivery vehicles or regular Heavy Goods Vehicles, buses, exposure to weather variations, salting regimes, freeze thaw patterns, surface staining risks from oils, fats, acids or other hard to remove materials, intended cleaning regimes such as jet-washing and usage by skateboarders.

Selecting materials that will give longevity is key to success! Our team will work with you from the very beginning, taking into account your project's overall brief, design, purpose, lifespan and budget. Taking a pro-active approach, they will attend site visits to identify any potential issues, discuss sample requirements and provide suitable solutions.

You can be confident that your public space will be technically sound, durable and sustainable.

#### 0X/0X

CED Commercial



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Caithness

## Safe, quality products that are fit for purpose, at the best price possible

You can be rest assured that all our paving materials are tested and marked to CE standards and to ensure this, our technical specialists carry out many of these tests from our in-house laboratory. Our Commercial Team has extensive knowledge of BS7533 and our products are supplied to the relevant classes BSEN1341 (paving), BSEN1342 (setts) and BSEN1343 (kerbs). They can advise on laying and installation methods which follow British standards, ensuring that your project is safe and sustainable for public use.

Our Commercial Team work to fully audited systems that comply with ISO9001 quality procedures on every contract. This puts our customers at the forefront of what the team do and ensures a consistent and professional service from order through to delivery. The aim is always to give our customers the quality of materials they expect, within the time-scales that they expect them. As our Commercial Team has grown over the years, their procedures have developed too – their Quality Manual details the various policies they have in place, covering all the different aspects of a contract from pricing and ordering through to shipping and delivery, as well as working pro actively with customers to resolve any problems in a fair and efficient manner. They regularly conduct their own internal audits and are audited by ISO certification bodies to make sure that they meet the needs of our customers while complying to statutory and regulatory requirements.



Our Commercial Team can offer a comprehensive range of in-house, quality CAD services, tailored to each individual project's requirements.

They can create individual itemised CAD drawings from your marked-up plans and sketches ensuring clear and concise details are referred to from the very beginning. These drawings are then presented to you at time-of-order confirmation, so you can make sure that what is being ordered is correct. The same drawings are checked again by our factories and then passed to the shop floor for production, to ensure that accurate and high end quality bespoke items are delivered seamlessly for your project.



#### 04/05

CED Natural Stone The CED - Commercial Team

# Technical Knowledge & Expert Advice

#### Niche and Specialist Projects

All of the Commercial Team's contracts are bespoke, but some projects are particularly special. Our experts are perfectly placed to help advise on materials, design and production for more niche or unusual requests. No matter what you have in mind, they can turn it into a reality for you.

#### Stone Art and Lettering

Signs, branded paving, information plaques, commemorative walls, memorials, maps and sculptures – engraved stone is a popular choice for commercial and public spaces. Using different masonry techniques such as sandblasting and water jet cutting, we're able to craft and form raw materials into any bespoke design. Our Commercial Team will look after the whole process for you, showing you samples and advising on the best stone materials and finishes to choose from.

We use advanced CAD systems and CNC machines to create digital stencils and measurements of your designs, ensuring an accurate and detailed application. Durable masonry grade paints can be applied to highlight engravings and enhance your designs. Colours can be mixed and even metallic shades are available. We can also set stainless steel lettering or graphics into the stone or concrete once the designs have been cut.

#### **Material Matching**

Renovation programmes and historic build projects usually require stone material matching, which is something that our experts can help with. It's vital to replace damaged or missing stone elements with the same material, or find the next best alternative if the exact match is no longer available. The problems associated with making an incorrect material match for your public or commercial project can have a huge impact on the overall look and performance of your scheme.

www.cedstone.co.uk

Speak to our Commercial Team who through a consultative approach will be able to identify the best material for you. They can refer to our unique and extensive geological sample library, an impressively detailed collection originally started by our Chairman Michael Heap back in 1978. The library features hundreds of materials sampled at quarries from all over the world and uses an innovative coding system that helps to identify different stone materials to the exact quarry they were taken from.

Over time supply from specific quarries can become depleted and some materials can be discontinued, meaning that occasionally it can be tricky to find an exact match every time. However, there's always a suitable alternative and with our knowledge you can be assured that there is nobody better placed to help you to find it. Our in-house team include experienced geologists, who will try to identify the technical aspects of your material and help you to find the closest substitute – in both performance and appearance.

Our People - Experts in our field CED Natural Stone

#### Passing On Our Knowledge - Hosting CPD's (Continual Professional Development)

The Commercial Team run educational CPD (Continual Professional Development) talks and presentations for client organisations and groups, presenting on a range of different technical subjects. Hosted either from a venue of your choosing or from one of our depots, these training sessions can be highly beneficial to new staff for example, or for anyone in your business who wants to learn more about hard landscaping products.

Our professional team will draw on their extensive natural stone knowledge and experience in the hard landscaping industry to deliver learning content tailored to your organisation's specific business.



#### Our Ethical Policy and Full ETI (Ethical Trading Initiative) Membership

CED Stone Group are full and active members of the Ethical Trading Initiative (ETI), initially starting their journey with the ETI at a Foundation stage in April 2012.

Widespread issues around workers rights are often interconnected with other aspects such as economic poverty, cultural differences and political problems. Global supply chains are highly complex, and it can be challenging for companies in the hard landscaping industry who are committed to trading ethically. Unfortunately the stone industry is prone to these problems, and we understand that these issues are best tackled through a collaborative approach which is why we team up with organisations like the ETI.

Through our involvement with the ETI, we are able to harness the expertise, knowledge and resources of all the affiliate members to identify problems, and help develop innovative and long-lasting solutions. We measure our success by the way in which workers can successfully negotiate for a better working life, where their rights are respected.

Across the board, we enforce an ethically constructed 'Fair Pricing Policy' and encourage our suppliers to charge realistic prices, not charging so little that their employees suffer. Our staff will always set realistic production deadlines with our clients, to ensure that our supply chain workers are not being overworked. For more details, please read our Ethical Policy on page XX.

For further information about the work of the Ethical Trading Initiative or to see a full version of the Base Code, please visit www.ethicaltrade.org

# Our People Experts in our field!

There's more choice than ever when it comes to selecting the correct materials and products for your outdoor space, and making the right decision will will have a significant impact on the finish and longevity of your project.

Our people are experts. They stay with us for the long term and the knowledge they gain is incomparable. With a wealth of expertise gained from 40 years in the industry, we can easily offer friendly help and advice to make sure you select the perfect product for your scheme.

Our customers come to us time and again because they trust our ability to offer honest advice, get their orders delivered quickly and find solutions to their problems.

When you choose CED Stone Group, you're choosing to work with a skilled team of experienced professionals. With every member working together to ensure that you receive the best experience from us, you know you'll be provided with a fast and effortless service.

Slate TIER wall cladding system ▼



www.cedstone.co.uk

Our employees have incomparable experience in the industry, with some being with us for over 25 years! We know that learning on the job is key, so if someone's been working in one of our depots for 10 years then they are going to really know their stuff!

Our dedication to staff training and development means that our people feel like they're reaching their full potential in everything they do, and have the knowledge and skills to help you make the right product choice. We run management training and development programmes for our trainee managers and help our staff to study and gain new qualifications.

Our staff development doesn't stop there. We arrange for regular quarry visits and courses with the Stone Federation for our teams, so our people have an exceptional understanding of how different characteristics and properties of natural stone materials can bring your landscape project to the next level.



Accreditations www.cedstone.co.uk

## **Sustainable Stone**

#### CED's insider guide to using natural stone as an eco-friendly material...

Anyone that knows us, knows that we are passionate about stone. Where it comes from, how it's formed, but mostly how to utilise its wonderfully varied properties in the best way possible. We've always known that natural stone used in the right project can be one of the most sustainable and environmentally appropriate materials available for designers to have in their tool-kit. In the last few years, more and more designers and architects have also started to see the economical and environmental benefits of using stone appropriately.

There are two main factors that make quality natural stone a more sustainable option; production and longevity. Materials such as concrete, tarmac and clay need significantly more fossil fuel for their production in comparison to the energy needed to quarry and produce natural stone. This is especially true if the stone is hand-worked like traditional Riven Yorkstone, or the wonderfully versatile Italian Porphyry. Where man-made materials often require larger volumes of natural resources to be dug from the ground and energy required to produce the end product, stone has already been made – it just needs shaping!

In terms of longevity, many man-made products will start to look shabby and need replacing after 10-15 years of use. Natural stone on the other hand can last many times that if utilised correctly. There are still streets in many of our British towns and cities that have been laid for hundreds of years!

The most sustainable project is one that never has to be replaced, so selecting the right material for the job is crucial. Not only does a street have to withstand the wear and tear of the British weather, pedestrians, fast food, skateboards and thousands of vehicles every day, it is also expected to last for 50 years or more whilst keeping an aesthetically pleasing finish.

One benefit to using stone is its wonderful tendency to improve in appearance over time. If stone needs to be replaced or taken up, it is usually fully recyclable.

There are many examples of granite setts or yorkstone flags in Britain that have been used multiple times and often look better now than when they were newly laid 100 years ago. Looked after properly, these products could easily last for another 100 years!

With good design, construction and our deep understanding of natural stone, we can help you create schemes that will continue to work well and look good for years to come. If that's not sustainable, then what is? Do it once and do it right, then stone will last forever.

## **Accreditations**

08/09

CED Natural Stone

#### We take great pride in the quality of our specialist products and respect the industry that we supply to.

Our accreditations reflect our high standards and our commitment to adhere to the correct processes, so you can be confident in the quality of our products and services.

We are committed to supplying quality products, and giving our customers a consistent and effective service. To ensure that these commitments are constantly met, we hold a ISO 9001: 2015 certificate, an internationally recognised quality management system (QMS) for organisations which proves our ability to meet the needs of both our customers and our stakeholders.



Through our involvement with the ETI, we are able to harness the expertise, knowledge and resources of all the affiliate members to identify problems and help develop innovative, long-lasting solutions. We measure our success by the way in which workers can successfully negotiate for a better working life, where their rights are respected. We encourage all organisations within our supply chain to sign up to the Ethical Base Code of Labour Practice. You can find out more about the ETI on page 10/11 and read our Ethical Policy on our website at

The British Standards Institution (BSI) is the national standards body of the UK. Our Chairman, Michael Heap, has worked with the British Standards Institution for many years, representing BALI (British Association of Landscape Industries – see below) on the BSI's B/507 committee in order to help set industry technical code of practice standards for paving units and kerbs for normal exterior use.

The BS 7533 standard provides guidance for the design and installation (either laid, bound or unbound) of modular stone, concrete or clay paving; including setts, blocks, pavers, slabs and flags. Michael has been involved in the re-writing of the existing 12-part standard, which is expected to be published in late 2018.

Once the draft document has been completed, it will be available for public comment.





10/11

CED Natural Stone Ethical Trading Initiative (ETI)

#### www.cedstone.co.uk

## **Memberships**

Working with other bodies within the landscape industry helps us to extend our reach to more and more people and inspire the continued use of natural stone as a hard landscaping material.

Joining and working with some of the best associations in the market means that we can pass on our knowledge, build relationships and make a difference in the hard landscaping industry.

#### **BALI**

The British Association of Landscape Industries (BALI) was established in 1972 as the UK's representative trade association for the landscaping sector. Members include interior and exterior landscapers, designers, grounds maintenance contractors and companies supplying industry-related products and services. All of BALI's members have one thing in common: a commitment to delivering professional excellence by continually raising standards across the industry. CED Stone Group have worked with BALI since 1986, when we supplied stone materials to the Stoke-On-Trent National Garden Festival. For more information visit www.bali.co.uk

#### HTA and APL

Established in 1899, the Horticultural Trades Association (HTA) is the trade association for the UK gardening industry. The association is dedicated to developing the industry and helping the businesses of its members, who include most garden centres and other garden retailers, growers, landscapers, manufacturers and suppliers. For more information, visit www.the-hta.org.uk

The Association of Professional Landscapers (APL) is an association within the HTA, established in 1995, and comprises of accredited landscape companies who design, build and maintain gardens throughout the UK. Members must agree to follow a 'Customer Charter', hold appropriate insurance and have traded for at least 2 years. The APL is the only landscaping scheme operator of Trustmark, a government endorsed initiative that promotes professional trades to consumers. For further information visit www.landscaper.org

#### Stone Federation (GB)

The official trade association for the natural stone industry, the Stone Federation aims to promote the use of natural stone as a building material in favour of other building materials, and co-ordinates all aspects of the industry; providing specifiers and users with a first point of contact for information, advice and guidance in sourcing an appropriate material and a reliable service. The Stone Federation represents employers, liaises with government on legal affairs, health and safety, technical standards, craftsmanship, training and education.

#### AI CI

The Association of Landscape Contractors of Ireland (ALCI) was founded in 1971 as a representative body for the Irish landscape sector. From its inception, it has endeavoured to focus on quality and improve standards within the sector in Ireland, and is today the leading professional body for landscape contractors with over 150 members across its Northern and Southern regions. Visit www.alci.org.uk for more information.

#### **Japanese Garden Society**

The Japanese Garden Society (JGS) was founded in 1993 and welcomes amateurs, professional garden designers and horticultural lovers with an interest in the garden styles of Japan. Bringing these people together to help them share their interests with other like-minded people, the JGS are a national society with regional groups around the UK. Running local events, lectures, garden visits, meetings and talks, their principal aim is 'to advocate the education of the public in the conservation, cultivation and propagation of Japanese Gardens'. Visit www.jgs.org.uk for more information.

#### Supporting the SGD

The Society of Garden Designers (SGD) have a rigorous membership acceptance process, meaning that their members are some of the leading names in the garden design industry. Members are assessed by a panel of adjudicators and must have been in business for a minimum of 3 years, in addition to participating in a certain amount of training and professional development. CED Stone Group are proud supporters of the SGD, supporting their events and hosting Designer Development training days.

## **Ethical Trading Initiative (ETI)**

CED Stone Group are full and active members of the Ethical Trading Initiative (ETI), having joined with them back in April 2012.

'The Ethical Trading Initiative (ETI) is a leading alliance of companies, trade unions and NGOs that promotes respect for workers' rights around the globe. Our vision is a world where all workers are free from exploitation and discrimination, and enjoy conditions of freedom, security and equity.'

The Ethical Trading Initiative.

Widespread issues around worker's rights are often interconnected with other aspects such as economic poverty, cultural differences and political problems.

Global supply chains are highly complex, and it can be challenging for companies in the hard landscaping industry who are committed to trading ethically.

Using our knowledge of potential ethical sourcing issues and through our work with the ETI we are better able to influence change using a collaborative approach.

The ETI brings corporate, trade union and voluntary sector members together in a unique alliance that enables us to collectively tackle many thorny issues that cannot be addressed by individual companies working alone. Over the years, they have played a key role in convening businesses and key government players to discuss the Modern Slavery Bill, lobbying the UK government to promote ethical procurement and presenting to foreign governments.

Through our involvement with the ETI, we are able to harness the expertise, knowledge and resources of all the affiliate members to identify problems and help develop innovative, long-lasting solutions. We measure our success by the way in which workers can successfully negotiate for a better working life, where their rights are respected.

For further information about the work of the Ethical Trading Initiative, or to see a full version of the Base Code, please visit www.ethicaltrade.org





XXXX - XXXX

#### We insist that all organisations within in our supply chain sign up to the Ethical Base Code of Labour Practice.

Code has been drawn up by the ETI and is based on the labour standards set by the International Labour Organisation (ILO):

- ▲ There shall be no use or recruitment of 'child labour'
- ▲ Regular and documented health and safety training and procedures
  - Living wages are paid
- ▲ No discrimination is practised

- ▲ No harsh or inhumane treatment is allowed
  - ▲ Workers are free to leave their employers after reasonable notice



Workers are able to form and join trade unions and bargain collectively

Working hours are not excessive

- ▲ There is no forced or bonded labour
- ▲ Working conditions must be safe and hygienic
  - ▲ Regular employment is provided

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CED Natural Stone

Project Management

www.cedstone.co.uk

Goodmans Fields -

CED Commercial XXXX - XXXX

14/15

CED Natural Stone



## **Stone Design Services**

Stone Design Services

## Want to know how your perfectly curved, polished granite bench can be safety secured to the floor in your garden?

Or how to transport a large black basalt planter to site, ensuring the pieces will match up when it comes to building it? Drawing on our expertise, we can help your project succeed by offering hard landscaping design solutions and technical advice.

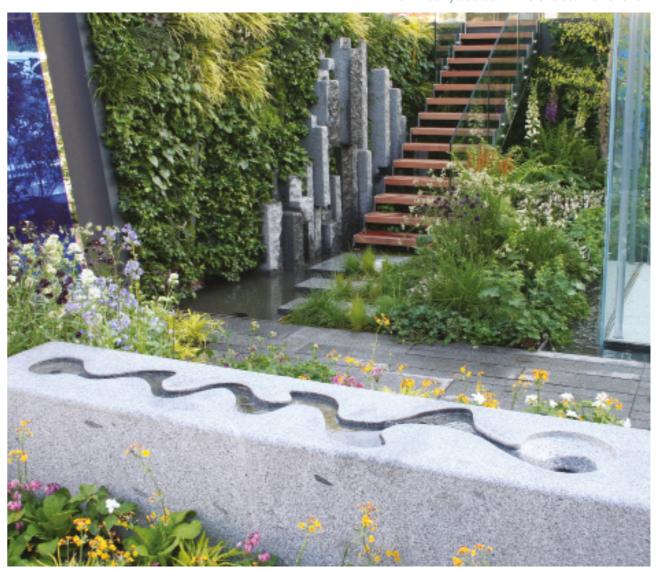
Our people are extremely experienced and are always on hand to help. We will consult with you to make sure that your hard landscaping plans are achievable as part of your wider project and can offer design solutions or advice to make sure that the practicalities work.

Here at CED Stone Group, we do a lot more than simply offering advice on selecting your perfect natural stone material.

We are here to help you with the bigger picture, ensure that you achieve the overall design that you want and try to make sure that you don't have to face any unexpected problems as your scheme comes together.

www.cedstone.co.uk

▼ The Minds Eye Garden - RHS Chelsea Flower Show







## **Helping You Choose: Material Samples**

#### Samples are an essential tool for choosing the perfect stone for your landscape scheme.

If you're ever visiting one of our Display Areas or depots, our team will always have a full range of samples available which you're welcome to take home with you.

But it's also easy to request samples of our products in the post. Contact us on (+44) 1708 867 237 or email samples@cedstone.co.uk and we'll be happy to deliver a selection, from examples of aggregates and pebbles to small paving tiles.

Larger samples such as paving slabs can also be arranged on request. We'll send your samples as soon as we can.

Our prompt and quick service is always appreciated by our customers, especially when a last-minute design meeting has been booked in.

Your samples will all be individually labelled, detailing its country of origin, material reference, finish and technical data. For more unique sample requests, we can look to our extensive geological library – an impressively detailed collection started by our Chairman Michael Heap back in 1978.

Your own sample library, always to hand! Ideal for using in client Ideal for using in client meetings, making



mood boards and giving design presentations, our complementary sample pack is available for free on request.

Keep this useful and professional-looking resource on hand to present to your clients to help them visualise different natural stone colours and finishes.

Need to leave some samples behind with a client? Let us know and we'll send a replacement to make sure you've still got a full set at no extra cost.

0X/0X

Materian Material

XXXX - XXXX



Alta Paving, Seating, Cladding, Coping, Water Feature & Opdal Paving ▼

18/19





## **Material Matching**

Whether you need to replace some cracked paving slabs in the garden, or top-up an old gravel footpath that's looking a little bare and patchy in places, CED Stone Group are here to help!

When it comes to material matching, we understand the importance of correctly determining the type of stone you want to replace, and the process of finding the most suitable alternative if the exact match is no longer available.

The problems associated with choosing a poor match for your landscape can have a huge impact on the overall look and performance of your project, so it's vital to find the right material.

Simply send us a sample or a picture of the stone you would like us to match, or come and visit us at one of our depots, and through a consultative approach our skilled team will be able to identify the material for you.

We can draw on our unique and extensive geological sample library – an impressively detailed collection started by our Chairman Michael Heap back in 1978. The library features hundreds of materials sampled at quarries from all over the world and uses an innovative coding system that helps us to identify different stone materials down to the exact quarry they were taken from.

Whilst there's never been so many products in the marketplace, the nature of natural stone means that over time supply from specific quarries can become depleted and some materials can be discontinued. Occasionally it can be tricky to find an exact match every single time, but there's always a suitable alternative and with our knowledge you can be assured that there is nobody better placed to help you to find it. Our in-house team include experienced geologists, who will try to identify the technical aspects of your material and help you to find the closest substitute – in both performance and appearance.



XXXX - XXXX

CED Natural Stone

20/21

Bespoke Masonry



Stone is a wonderfully diverse material to work with, and at CED Stone Group we are well equipped to craft anything from stone with our bespoke masonry services, tailormade to your requirements!

We know that your imagination has no limits, so there shouldn't be a limit on what you can achieve with natural stone either.

Our expert team can turn your unique hard landscaping concepts into a reality; from curved granite benches and hexagon paving tiles to custom water features and planters.

Provide us with an idea, a simple sketch or a finished technical drawing and we'll take care of everything else.

Here at CED Stone Group, we do a lot more than simply offering advice on selecting your perfect natural stone material.

We are here to help you with the bigger picture, ensure that you achieve the overall design that you want and try to make sure that you don't have to face any unexpected problems as your scheme comes together.

#### **Bullnose Edging**

A stone with a rounded, curved edge that's ideal for stone and porcelain steps, benches, wall copings, pool surrounds, planter tops, pier caps and other ledges. Bullnosing reduces the risk of chips and creates an attractive, contemporary style.

For bullnose pier caps and wall copings in particular, our masonry teams will include drip grooves which will catch moisture and rain droplets. This will help to avoid water damage, wall staining and frost-heave on the coping stones. We can also produce stones with a half bullnose, regency, cove or chamfer edge, depending on your custom design.



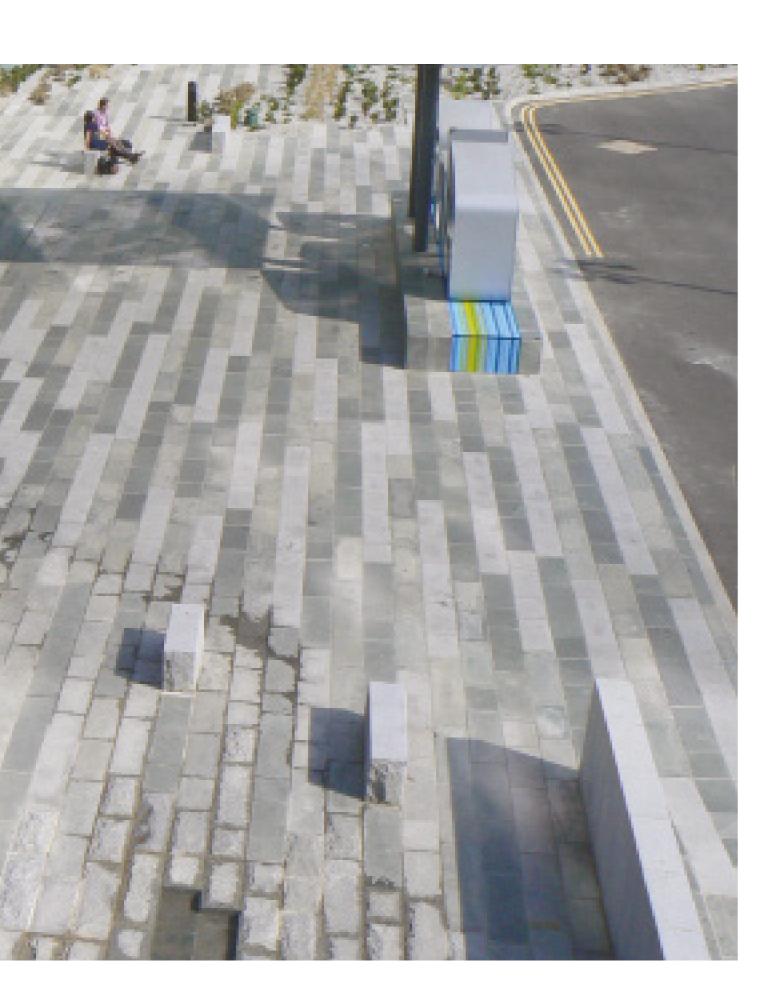
#### Cutting

Paving shouldn't come in set sizes – we are able to take your bespoke measurements and cut your chosen material into the perfect length or shape. Using our specialist tools and techniques, we can cut paving slabs, radius kerbs, edging and even rocks or boulders to make them just the right size for your unique project.

We're also able to cut any of our natural stone or porcelain paving materials into specific shapes, using advanced water jet cutters.

Ideal for creating paving circles, commemorative headstones, curved step treads, artistic wall paneling, water features, shaped stepping stones and geometric paving slabs, your made-to-order design will be cut with perfect precision and care.





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#### Cropping

Cropping is a splitting technique which is used to break down larger natural stone products into smaller ones, for example when cropping larger rectangular paving setts into cubes. Using a specialist cropping machine, the technique naturally cracks the stone, creating a rough, rustic side or surface.

Cropping is a great technique to use for resizing reclaimed materials, when a neatly sawn edge might take spoil the rustic, aged appearance.



#### Drilling

We can drill holes into any type of natural stone product, no matter the size or thickness. This simple technique allows for a range of different stone uses and purposes. Create a patio perfect for evening entertaining, with outdoor lighting set into carefully drilled holes in paving slabs.

Cobbles and boulders can be cored and fed through a steel support pole to create a stacked 'stone balancing' sculpture. Peep holes can be drilled into the sides of a feature stone for a modern contemporary art installation. The possibilities are endless!



#### Sandblasting

Sandblasting erodes the surface of the stone to leave a rough, non-slip texture by using high-pressured jets of abrasive-laden water, and is a far more suitable technique to use on sedimentary stones such as sandstone or limestone. Although all of our paving has a safe slip resistance rating, sandblasting can be an effective technique to use on sandstone and limestone paving designated for particularly high slip risk areas, such as pool surrounds or spas. Sandblasting is often used to add a roughened texture to the edge of steps or coping stones, but can also be used to create a worn look, like these bespoke benches.



#### Flame Textured

Applying a high temperature flame 'scorches' and fractures the crystals on the surface of the stone, creating a course, slip resistant texture. Resulting in a premium look, flaming is a more suitable technique to use for giving texture to metaphoric materials like granites (excluding Yellow Granite) and basalts.

Flaming the surface will still show the true colours of the natural stone, making it an ideal technique for creating beautiful non-slip paving, bullnose steps, coping stones and pool surrounds.





